



PM40026059



British Columbia
Hotel Association



British Columbia
Hotel Association

2011 Buyers' Guide

Exclusive Accommodation Specials Inside

Buyers' Guide : Companies by Category

ACCOMMODATION SERVICES

Braidwood Hospitality Management Inc.
Sandman Hotel Group

ACCOUNTANTS/ AUDITORS

Hiller & Shpak

ADVERTISING / MEDIA

EMC Publications
Mercury Publications Limited
Target Hospitality Marketing

AIR CONDITIONING & HEATING

NRG Equipment Inc.

AMENITIES

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Products International
Transworld Hospitality / Gaults
Hospitality

APPRAISERS

Colliers International Realty Advisors Inc.

ATM / CREDIT CARDS

Amex Bank of Canada
Canadian Automated Bank Machines Inc.

BEDS / BEDDING

Anizco Hotel Furniture Liquidators
Caber Distributors (Protect-A-Bed)
Daniadown Hospitality
George Courey Inc.
Marina Textiles Inc.
Northern Feather Canada Ltd
Rocky Mountain Down and Feather
Sealy Inc. / Sealy Canada Ltd.
Serta Mattress Co.
Simmons Canada Inc.
Spring Air Mattress /
Restwell Sleep Products
Westport Manufacturing Co. Ltd.

BEVERAGE EQUIPMENT DISTRIBUTORS

Interior Draft Services Ltd. /
Interior Beverages
WWRD Canada Inc.

BEVERAGES - ALCOHOLIC / DISTRIBUTION

Bacardi Canada Inc.

BEVERAGES - NON-ALCOHOLIC

Canterbury Coffee
Coca-Cola Refreshments
glas water
RippleFX Water Inc.
Sara Lee Foodservice Ltd.
Van Houtte Coffee Services Inc.

BRAND DEVELOPMENT & PROMOTING

Hilton Worldwide

BREWERIES

Labatt Breweries of Canada
Molson Coors
Okanagan Spring Brewery
Pacific Western Brewing Company

BUSINESS AND HUMAN RESOURCE CONSULTING

Chemistry Consulting Group Inc.

BUSINESS FORMS/ CONSUMABLES

Batchelors' Datamedia Ltd.
NEBS Business Products Limited

EDUCATION & TRAINING

Camosun College Hotel
Management
Canadian Tourism College - Surrey
Canadian Tourism College -
Vancouver
Douglas College
Greystone College
Imperial Hotel Management College
Royal Canadian Institute of
Technology
Royal Roads University
Selkirk College, School of
Hospitality and Tourism
Thompson Rivers University/
School of Tourism
Vancouver Community College
Vancouver Island University
Vancouver Premier College of
Hotel Management

ELECTRICAL SUPPLIES & EQUIPMENT

Gescan Division of Sonepar Canada Inc.

EMPLOYMENT/RECRUITMENT - HOSPITALITY

EightSix Network Inc.

ENERGY CONSERVATION / CONSULTANTS

BC Hydro
Just Energy
KBM Energy Consultants
Terasen Gas

ENTERTAINMENT

Bell Satellite TV
Best Buy Canada Ltd. Canadian
Headquarters

British Columbia Lottery Corporation
Ethnic Channels Group
First Run Multimedia Corporation
LG Electronics Canada
Shaw Cablesystems G.P.
SOCAN

FOOD & BEVERAGE CONSULTANTS

Rising Tide Consultants Ltd.

FOOD SERVICE DISTRIBUTORS

GFS - British Columbia

FRANCHISE - HOTEL / RESTAURANT

White Spot Restaurants

FURNITURE

Anizco Hotel Furniture Liquidators
C&C Hospitality Resource Group
Fort Marketing Ltd.
Heritage Hospitality Supply & Design Ltd.
J. W. Woodcraft
Maynards Industries

HOTEL BUSINESS CONSULTANTS

Corporate Edge Coaching
PKF Consulting
Tyne Hospitality Services Limited

HOTEL MANAGEMENT CONSULTANTS

Braidwood Hospitality Management Inc.
Condo in a Box
Duzenberry Consulting
Integrated Hospitality Management Ltd.
Intimate Inns Ltd.
O'Neill Hotels and Resorts Ltd.

HUMAN RESOURCE MANAGEMENT

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Tourism

INDUSTRIAL RELATIONS

Hospitality Industrial Relations

INSURANCE - EMPLOYEE BENEFITS

Western Financial Group
Insurance Solutions
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INSURANCE - HOTELS

Western Financial Group
Insurance Solutions

INTERIOR DESIGN

Belcarra Equipment Agencies Ltd.
Oceanside Interiors Ltd. /
West Coast Interiors Ltd.
Western Interior Design Group Ltd.

INTERNET SERVICE PROVIDERS

Globalive Communications
Shaw Cablesystems G.P.

IT SERVICES

Duzenberry Consulting

JANITORIAL MAINTENANCE

Jani-King Commercial Cleaning -
Vancouver, Kelowna, Kamloops
Jani-King Commercial
Janitorial Services
Planet Clean (Vancouver) Ltd.

KITCHEN EQUIPMENT / SUPPLIES

Belcarra Equipment Agencies Ltd.
Ecolab Ltd.
Russell Food Equipment Limited

LAUNDRY EQUIPMENT / SUPPLIES

Coinamatic Commercial Laundry Inc.
Coldstream Commercial Sales Inc.
Haddon Equipment and Supplies
Nicholson Mechanical Ltd.

LAW FIRMS

Mair Jensen Blair LLP

LIGHTING

Brite-Lite Wholesale Lighting
Distributors

MYSTERY SHOPPER/ INVESTIGATOR

Sting Investigations Inc.

NEWSPAPERS / TRADE MAGAZINES

CAA/AAA Multi Media Advertising
EMC Publications
Mercury Publications Limited
Newspaper Marketing Group -
The Globe and Mail

OFFICE SUPPLIES

Staples Advantage

PARKING MANAGEMENT

impark
Meridian Valet

PAYROLL

NEBS Business Products Limited
Payworks

PEST CONTROL / SANITATION

Caber Distributors (Protect-A-Bed)
Care Pest & Wildlife Control Ltd.
Ecolab Ltd.
Orkin / PCO Services Corp.

POINT OF SALE SYSTEMS

H&L Canada Ltd.
Micros Fidelio Canada Ltd.

PRINTING

Citywide Printing Ltd.
Island Business Print Group Ltd.
Metro Printers
Staples Advantage

PROCUREMENT - FURNITURE & FIXTURES

KoreGroup Inc.
Nationwide Hotel Supply Inc.

PROMOTIONAL PRODUCTS

Island Business Print Group Ltd.

PROPERTY MANAGEMENT SYSTEMS

Innsource Solutions Inc.
Smart Hotel Software

PURCHASING SERVICES

Condo in a Box
Nationwide Hotel Supply Inc.
Preferred Alliance Group
Systems Limited

REAL ESTATE - HOTELS

NAI Commercial (NW)
Tyne Hospitality Services Limited

RECYCLING / SUSTAINABILITY

Canadian Mattress Recycling Inc.
Empties Please
Metro Vancouver

RESTORATION & REPAIR

Belfor Property Restoration
HRP - Hotel Renovations by Prostar
On Side Restoration Services Ltd.
RONA Inc.

RETIREMENT RESIDENCE

Tapestry at The O'Keefe -
Arbutus Walk

SECURITY SERVICES / CONSULTING

VingCard Elsafe

TABLEWARE / CHINAWARE

Transworld Hospitality /
Gaults Hospitality
WWRD Canada Inc.

TELECOMMUNICATIONS

Adtel Inc.
Globalive Communications
PhoneInn Inc.

TOURISM MARKETING PROMOTION

Revelstoke Accommodation
Association
Yukon First Nations Tourism
Association

TOURISM RATING / PROGRAMS

Tourism British Columbia -
Tourism Products Services
Tourism Industry Association of
The Yukon

TOWELS / BATHROBES / UNIFORMS

Chung Chun International Trading Ltd.
George Courey Inc.
Marina Textiles Inc.
Tex-Pro Western Ltd.

TRANSPORTATION SERVICES

Budget Rent A Car

VACATION MANAGEMENT

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john.d.lemare@aexp.com www.americanexpress.ca TF 877-241-1864
ATM/Credit Cards

Anizco Hotel Furniture Liquidators

250 Terminal Ave., Vancouver, BC V6A 2L4 T 604-682-2528
Anil Dhanani, Owner/President F 604-682-2529
anil@anizco.com www.anizco.com
Furniture, Beds/Bedding

Bacardi Canada Inc.

2162 Willingdon Ave., Burnaby, BC V5C 5Z9 T 604-291-1740
Dave MacIntosh, Regional Director, Pacific Region F 604-291-1750
drmacintosh@bacardi.com www.bacardi.com TF 888-222-2734
Beverage Alcohol/Distribution

Batchelors' Datamedia Ltd.

9279 Shaughnessy St., Vancouver, BC V6P 6R4 T 604-324-9400
Cathie Nicol, Manager F 604-324-4998
cathienicol@datamedia.ca www.datamedia.ca TF 800-663-9295
Business Forms/Consumables

BC Hydro

Suite 900 - 4555 Kingsway, Burnaby, BC V5H 4T8 T 604-453-6442
Carmelina Sorace, Commercial Sector Marketing Mgr. F 604-453-6505
carmelina.sorace@bchydro.com www.bchydro.com/business
Energy Conservation/Consultants

Belcarra Equipment Agencies Ltd.

555 Clarke Rd., Unit 11, Box 8, Coquitlam, BC V3J 3X4 T 604-939-6382
Peter Mah, President/Owner F 604-939-7598
belcar@telus.net
Interior Design, Kitchen Equipment/Supplies



Belfor Property Restoration

3300 Bridgeway St., T 604-432-1123
Vancouver, BC V5K 1H9 F 604-433-2451
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Entertainment

Best Buy Canada Ltd. Canadian Headquarters

8800 Glenlyon Pkwy, Burnaby, BC V5J 5K3 T 604-412-1994
Tony White, Sales Manager - Commercial Sales Group F 604-412-5235
twhite@bestbuycanada.ca www/bestbuycanada.ca
Entertainment

Braidwood Hospitality Management Inc.

Suite 102 - 1238 Seymour St., Vancouver, BC V6B 3N9 T 604-681-4444
John Garden, President F 604-681-4441
jgarden@braidwood.ca www.braidwood.ca TF 866-300-1097
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Brite-Lite Wholesale Lighting Distributors

1119 Cliveden Ave., Delta, BC V3M 6G9 T 604-525-5549
Barry Kirsh, President F 604-525-4496
barry@brite-lite.com www.brite-lite.com TF 800-561-1334
Lighting

British Columbia Lottery Corporation

2940 Virtual Way, Vancouver, BC V5M 4Y2 T 604 225 6450
Sandra Marotto, Corporate & Community Events Associate F 604-276-6424
SMarotto@bclc.com www.bclc.com
Entertainment

Budget Rent A Car

416 West Georgia St., Vancouver, BC V6B 1Z3 T 604-668-7000
Joy Ooi, Corporate Account Manager F 604-668-7118
jooi@budgetgroup.com www.budget.com TF 877-668-7129
Transportation Services

C&C Hospitality Resource Group

Unit 108 - 84 North Bend St., Coquitlam, BC V3K 6H1 T 604-941-1672
Roger Phillips, President F 604-941-1674
roger@cchrg.com www.cchrg.com TF 866-684-7065
Furniture

CAA/AAA Multi Media Advertising

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 Gail Screamon, Account Manager, Western Canada F 604-244-7788
 gscreaton@national.aaa.com www.aaa.biz/approved
 Newspapers/Trade Magazines

Caber Distributors (Protect-A-Bed)

75 Shields Court, Unit 4, Markham, ON L3R 9T4 T 905-479-5803
 Johan Bosman, Hospitality Channel Director F 905-479-6240
 jbosman@caber.ca www.protectabed.ca TF 800-520-3152
 Beds/Bedding, Pest Control/Sanitation

Camosun College Hotel Management

3100 Foul Bay Rd., Victoria, BC V8P 5J2 T 250-370-3623
 Lee Aitchison, Chair F 250-370-3242
 aitchison@camosun.bc.ca www.camosun.bc.ca
 Education & Training

Canadian Automated Bank Machines Inc.

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 Milea Miles, General Manager F 604-535-2284
 milea@cabm.ca www.cabm.ca TF 866-538-2982
 ATM/Credit Cards

**Canadian Mattress Recycling Inc.**

1210 Cliveden Ave., Delta, BC V3M 6G4 T 604-777-0324
 Terryl Plotnikoff, President
 terryl@canadianmattressrecycling.com
 www.canadianmattressrecycling.com
 Recycling/Sustainability

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 Kim Russell, President F 604-583-4092
 kim@tourismcollege.com www.tourismcollege.com TF 800-668-9301
 Education & Training

Canadian Tourism College - Vancouver

501 - 1755 West Broadway, Vancouver, BC V6J 4S5 T 604-736-8000
 Gwen Donaldson, President F 604-731-9819
 gwen@tourismcollege.com www.tourismcollege.com
 Education & Training

Canterbury Coffee

22071 Fraserwood Way, Richmond, BC V6W 1J5 T 604-273-8684
 Gary Senez, Vice-President F 604-270-7729
 gsenez@canterburycoffee.com www.canterburycoffee.com TF 800-664-2711
 Beverages - Non-Alcoholic

Care Pest & Wildlife Control Ltd.

1 - 3888 North Fraser Way, Burnaby, BC V5J 5H6 T 604-432-9422
 Emma Johns, Sales and Administration F 604-432-9425
 emma@carepest.com www.carepest.com TF 800-997-9422
 Pest Control/Sanitation

Chemistry Consulting Group Inc.

400 - 1207 Douglas St., Victoria, BC V8W 2E7 T 250-382-3303
 Frank Bourree, CEO F 250-383-4142
 f.bourree@chemistryconsulting.ca TF 877-382-3303
 www.chemistryconsulting.ca
 Business and Human Resource Consulting

Chung Chun International Trading Ltd.

Unit 1 - 455 East Kent Ave. N, Vancouver, BC V5X 4M2 T 604-676-7918
 Winnie Yan, General Manager F 604-676-7923
 info@chungchun.bc.ca www.chungchun.bc.ca TF 800-668-6935
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 Gordon Li, Sales & Marketing F 604-254-7833
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 John Lotto, Key Account Development Manager
 jlotto@coca-cola.com www.cocacola.com
 Beverages - Non-Alcoholic

Coca-Cola Refreshments

105 - 765 Vanalman Ave., Victoria, BC V8Z 3B8 T 250-727-2222
 Wayne Penny, Area Sales Manager F 250-727-2155
 wapenny@cocacola.com www.cocacola.com
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Richmond, BC V6V 1Z5 F 604-270-8467
Colin Head, Sales Representative TF 866-288-4346
thead@coinamatic.com www.coinamatic.com
Laundry Equipment/Supplies

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Tony Terlaak, Operations Manager F 604-940-8669
tony@cold-stream.ca www.cold-stream.ca TF 888-872-0777
Laundry Equipment/Supplies

Colliers International Realty Advisors Inc.

15th Floor, Granville Square, 12051 No. 1 Rd., T 604-662-2625
Vancouver, BC V6C 2R6 F 604-681-2309
Christian Piche, Senior Consultant
Christian.piche@colliers.com www.colliers.com
Appraisers

Condo in a Box

4 - 3750 Edgemont Blvd, T 604-984-8649
North Vancouver, BC V7R 2P8 F 866-893-6086
Alan Sacks, Doer
asacks@abdm.ca www.condoinabox.com
Hotel Management Consultants, Purchasing Services

Corporate Edge Coaching

1526 Yale St., Victoria, BC V8R 5N4 T 250-217-5895
Milton Almeida, President F 250-380-2528
milton@corporateedgecoaching.com TF 866-426-2248
www.corporateedgecoaching.com
Hotel Business Consultants

Daniadown Hospitality

1270 S.E. Marine Dr., Vancouver, BC V5X 2V9 T 604-324-8766
Marc Gilberg, General Manager F 604-327-1840
marc@daniadown.com www.daniadown.com
Beds/Bedding

Digital Hospitality Internet Marketing

Unit 410 - 319 West Pender St., Vancouver, BC V6B 1T3 T 604-717-6615
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 Mark Elliott, Chair, Hotel & Restaurant Mgmt. Program F 604-777-6073
 ellioma@douglas.bc.ca www.douglas.bc.ca/horm
 Education & Training



EMC Publications

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 Joyce Hayne, President F 604-574-2196
 joyce@emcmarketing.com TF 800-667-0955
 www.emcmarketing.com
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 Nordell Mall, PO Box 33004, F 604-595-1607
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 Recycling/Sustainability

Ethnic Channels Group

907 Alness St., Toronto, ON M3J 2J1 T 416-736-7577
 Bryan Gotter, VP Corporate Sales F 416-736-7677
 bgotter@ethnicchannels.com www.ethnichannels.com
 Entertainment

Ecolab Ltd.

Unit 203, 15310 103A Ave., Surrey, BC V3R 7A2 T 604 649 5138
 Kerry Rogers, Distributor Sales Development Manager F 604-495-8754
 kerry.rogers@ecolab.ca www.ecolab.com TF 800-352-5326
 Pest Control/Sanitization, Kitchen Equipment/Supplies

EightSix Network Inc.

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NanOOSE Bay, BC V9P 9E4 T 250-468-5500
Diane Zawislak, President F 250-468-5530
diane@firstrun.ca www.firstrun.ca TF 800-581-8288
Entertainment

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Fort Marketing Ltd.

PO Box 872, Fort Langley, BC V1M 2S3 T 604-230-4125
Vern Hay, President F 604-824-7172
fort@shaw.ca
Furniture

George Courey Inc.

30 - 5251 48th Ave. SE, Calgary, AB T2B 3S2 T 403-387-0460
Rob Piasta, Operations Manager, Western Canada F 403-387-0463
rpiasta@georgecourey.com www.georgecourey.com TF 877-901-1756
Beds/Bedding, Towels/Bathrobes/Uniforms

Gescan Division of Sonepar Canada Inc.

2441 United Blvd, Coquitlam, BC V3K 6A8 T 604-472-7130
Gord Johnstone, Business Development Manager F 604-472-7231
gordon.johnstone@sonepardis.ca www.gescan.com
Electrical Supplies & Equipment

GFS - British Columbia

1700 Cliveden Ave., Delta, BC V3M 6T2 T 604-540-3703
Murray Penner, Director, Multi-Unit Sales F 866-558-5836
mpenner@gfscanada.com www.gfscanada.com TF 800-663-1695
Food Service Distributor

glas water

102 - 19335 - 96th Ave., Surrey, BC V4N 4C4 T 778-298-4527
Ryan Bentham, Sales & Marketing Manager F 778-298-4530
ryan@glaswater.com www.glaswater.com
Beverages - Non-Alcoholic



Globalive Communications

Suite 1200, 48 Yonge St., T 604-630-4934
Toronto, ON M5E 1G6 F 866-420-9032
Vernon D'Souza, Manager, TF 866-717-3411
National Accounts
vermondsouza@globalive.com www.canopco.com
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Arlene Keis, CEO
akeis@go2hr.ca www.go2hr.ca
Human Resource Management

Greystone College

560 Granville St., Vancouver, BC V6C 1W6 T 604-682-3880
Grace Pyyo, Director F 604-682-3885
grace.pyyo@greystonecollege.com www.greystonecollege.com
Education & Training

H&L Canada Ltd.

101 - 2515 Burrard St., Vancouver, BC V6J 3J6 T 604-733-3666
Jim Thompson, Vice President F 604-731-3667
jimt@hlcanada.com www.PowerOfPOS.ca TF 888-797-6383
Point of Sale Systems

Haddon Equipment and Supplies

8441 Main St., Vancouver, BC V5X 3Y2 T 604-325-3281
Charles Reid, General Manager/Owner F 604-325-4382
charlesreid@haddon.ca www.haddon.ca TF 800-442-3366
Laundry Equipment/Supplies

Heritage Hospitality Supply & Design Ltd.

1588 Rand Ave., Vancouver, BC V6P 3G2 T 604-685-1127
Chris Kitteridge, Principal F 604-689-5388
ckitteridge@heritageoffice.com www.heritagehospitality.ca TF 877-886-2000
Furniture

Hiller & Shpak

650 - 1188 West Georgia St., Vancouver, BC V6E 4A2 T 604-683-2016
Douglas Hiller, Partner F 604-682-8348
dhiller@telus.net
Accountants/Auditors

Hilton Worldwide

165 West 20th Ave., Vancouver, BC V5Y 2C4 T 604-874-6316
Ryan McRae, Director - Franchise Dev., Western Canada F 604-874-2008
ryan.mcr@hilton.com www.hiltontdevelopment.com
Brand Development & Promoting

Hospitality Industrial Relations

Suite 1220 - 21331 Gordon Way, Richmond, BC V6W 1J9 T 604-207-0995
Ron Schmidt, Director F 604-207-2875
r.schmidt@shawbiz.ca TF 800-663-4148
www.hospitalityindustrialrelations.com
Industrial Relations

HRP - Hotel Renovations by Prostar

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Michael Powell, Marketing Manager F 604-876-1927
mike@hotelrenovations.ca www.hotelrenovations.ca
Restoration & Repair

impark

300 - 601 West Cordova St., Vancouver, BC BC T 604-331-7274
 Kelly McLellan, Operations Assistant, Western Region F 604-331-7276
 kmclellan@impark.com www.impark.com
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 rmace@impark.com www.meridianvalet.com
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 Larry Avanthay, Senior Business Advisor F 604-436-6811
 larry.avanthay@metrovancover.org www.metrovancover.org
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 billjassal@gmail.com www.naicommercial.ca
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 CMezo@northland.ca www.sandmanhotels.com TF 800-726-3626
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Yukon First Nations Tourism Association

1 - 1109 First Ave., Whitehorse, YT Y1A 5G4 T 867-667-7698
Meta Williams, Executive Director F 867-667-7527
www.yfnta.org
Tourism Marketing Promotion

ZLC Financial Group

1200 Park Place, 666 Burrard St., Vancouver, BC V6C 2X8 T 604-688-7208
Daryl King, Group Benefits & Retirement Consultant F 604-688-7268
dking@zlc.net www.zlc.net TF 800-663-1499
Insurance/Employee Benefits



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tf: 1-800-663-1695
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Buyers' Guide : Industry Specials

CASTLEGAR

Super 8 Castlegar

651 18th Street, Castlegar
TF 888-828-5331

Super8castlegar@shaw.ca www.super8castlegar.com

15% discount on all room types. Free breakfast, free Internet, pool, waterslide, whirlpool, business centre, restaurant, pub, liquor store, pets OK

COURTENAY

Best Western Plus, The Westerly Hotel & Convention Centre

1590 Cliffe Avenue, Courtenay
TF 800-668-7797

reservations@thewesterlyhotel.com www.thewesterlyhotel.ca

Rates starting from \$99 plus taxes, includes full hot breakfast buffet. Complimentary guest room upgrade upon availability to our PLUS room category. Booking code: BCHA

Old House Village Hotel & Spa

1730 Riverside Lane, Courtenay
T 250-703-0202

reservations@oldhousevillage.com www.oldhousevillage.com

\$109 for a deluxe studio, valid to April 30, 2011. Booking code: BCHA

KAMLOOPS

Ramada Kamloops

555 West Columbia Street, Kamloops
T 250-374-0358

www.ramada.kamloops.com

Full facility hotel, close to shopping, dining, and attractions. Low season - \$79 plus taxes; High season - \$99 plus taxes

South Thompson Inn & Conference Centre

3438 Shuswap Road, Kamloops
TF 800-797-7713

groups@stigr.com www.stigr.com

\$82 single or double occupancy, valid from February 1 to April 30.

KELOWNA

Best Western Plus Wine Country Hotel & Suites

3460 Corrington Road, West Kelowna
T 250-707-1637

info@bestwesternwinecountry.com www.bestwesternwinecountry.com

15% off rates, valid January to April and October to December.

Delta Grand Okanagan Resort

1310 Water Street, Kelowna
TF 800-465-4651

dgo.reserve@deltahotels.com www.deltagrandokanagan.com

Treat yourself to a getaway and take advantage of our Hospitality Rate; 25% discount off of our best available rate, subject to availability.

PARKSVILLE

The Beach Club Resort

181 Beachside Drive, Parksville
TF 888-760-2008

reservations@beachclubresort.ca www.beachclubbc.com

Spring offer - \$109 for studio with ocean view from Feb. 15 to Apr. 30. Ask for BCHA rate, some restrictions may apply.

PRINCE RUPERT

Highliner Plaza Hotel & Conference Centre

815 1st Avenue W, Prince Rupert
T 250-624-9060

reservations@highlinerplaza.com www.highlinerplaza.com

10% discount off our best available rate. Free parking, free wifi

TOFINO

Pacific Sands Beach Resort

1421 Pacific Rim Hwy, Tofino
TF 800-656-2322

info@pacificsands.com www.pacificsands.com

Starting at \$90 for Ocean View Suites & \$240 for Luxury Villas Nov-May excluding holidays. Booking code BCHA.

VANCOUVER

Best Western Plus Downtown Vancouver

718 Drake Street, Vancouver
T 604-669-9888

reservations@bestwesterndowntown.com www.bestwesterndowntown.com

10% off best available rate, complimentary upgrade (subject to availability) at check-in

City Centre Motor Hotel

2111 Main Street, Vancouver
T 604-876-7166

reservations@citycentremotorhotel.com www.citycentremotorhotel.com

\$65 plus tax for a single room, valid from February to May. Booking code: BCHA

Days Inn Vancouver Airport

2840 Sexsmith Drive, Richmond
T 604-207-8000

daysinnvancbc@shaw.ca www.daysinn.ca

\$79 until April 30, Oct. to Dec. 2011, \$99 May to Sept. Airport shuttle, free parking, free Daybreak Breakfast and free high speed Internet access.

Days Inn Vancouver Downtown

921 West Pender Street, Vancouver
T 604-681-4335

reservations@daysinnvancouver.com www.daysinnvancouver.com

Queen room, April \$90; May to September \$140

Grouse Inn

1633 Capilano Road, North Vancouver
TF 800-779-7888

stay@grouseinn.com www.grouseinn.com

From \$74.99 (Jan-Apr, 2011). From \$94.99 (May - Sep, 2011). Long-term Rates (weekly & monthly) available.

Holiday Inn Express Vancouver

2889 Hastings Street E, Vancouver

T 604-254-1000

gm@hievancover.com www.hievancover.com

20% discount off our Best Flex Rate. Free parking, free breakfast, free wifi, enrollment to IHG Priority club

Hyatt Regency Vancouver

655 Burrard Street, Vancouver

T 604-683-1234

resv@hyatt.com www.hyattregencyvancouver.com

Industry rate of \$139 October-March, \$179 April-September. Based on availability.

Booking code CR78684

Quality Hotel Vancouver - the "Inn at False Creek"

1335 Howe Street, Vancouver

TF 800-663-8474

quality@qualityhotelvancouver.com www.qualityhotelvancouver.com

\$59 industry rate, valid until April 28. Please mention BCHA to qualify. Subject to availability and taxes.

Ramada Inn & Suites

1221 Granville Street, Vancouver

ruxandra@ramadavancouver.com www.ramadavancouver.com

\$49 double occupancy, February to April & October to December; \$99 May to September, 2011. Subject to availability. Booking code: BCHA*

Rosedale on Robson Suite Hotel

838 Hamilton Street, Vancouver

TF 800-661-8870

reservations@rosedaleonrobson.com www.rosedaleonrobson.com

One Bedroom Standard Suite, May 1 to Sept 30 - \$129; Oct 1 to Apr 30, 2012 - \$89 plus taxes, single/double occupancy. Includes continental breakfast.

Sylvia Hotel

1154 Gilford Street, Vancouver

T 604-681-9321

reservations@sylviahotel.com www.sylviahotel.com

Jan. 2 - Apr. 30, Nov. 1 - Dec. 30: \$99 special, free upgrade (based on availability)

Westin Grand Vancouver

433 Robson Street, Vancouver

T 604-602-1999

reservations@westingrandvancouver.com www.westingrandvancouver.com

Experience all-suite luxury from \$159 per night. Email reservations@westingrandvancouver.com and quote rate plan HOTEL.

VERNON

Village Green Hotel

4801 27 Street, Vernon

TF 800-663-4433

reservations@villagegreenhotel.com www.villagegreenhotel.com

Industry Rates: Jan. 1 to May 19 - \$69; May 20 to Sept. 15 - \$99; Sept. 16 to Dec. 31 - \$69. Not valid on holiday long weekends.

VICTORIA

Chateau Victoria Hotel and Suites

740 Burdett Avenue, Victoria

TF 800-663-5891

reservations@chateauvictoria.com www.chateauvictoria.com

Business/pleasure, from \$79 winter to \$155 summer. Vista 18 & Clive's Classic Lounge on site. Free parking & Internet. Booking code: HOSP

Comfort Hotel and Conference Centre

3020 Blanshard Street, Victoria

TF 866-754-4040

gsm@comforthotelvictoria.ca www.choicehotels.ca/cn904

\$72 for a deluxe room valid Oct 12, 2011 to March 31, 2012

The Embassy Inn

520 Menzies Street, Victoria

TF 800-268-8161

embassyinn@shaw.ca www.embassyinn.ca

1 Queen or 2 Doubles: \$79 until May 15, \$95 - May 16 to June 30, \$125 - July 1 to Oct. 14, \$79 - Oct. 15 to Dec 31/11 (reference: BCHA)

Harbour Towers Hotel and Suites

345 Quebec Street, Victoria

TF 800-663-5896

reservations@harbourtowers@silverbirchhotels.com www.harbourtowers.com

Standard room, \$86 from February to April and October to December; \$117 May 1-31; and \$127 June to September. Includes parking.

Hotel Grand Pacific

463 Belleville Street, Victoria

TF 800-663-7550

reserve@hotelgrandpacific.com www.hotelgrandpacific.com

BCHA Industry Special Rate: \$95 until April 30th; \$125 May 1 - Sept. 30th. Rate subject to availability. Spectacular harbour views.

Inn at Laurel Point

680 Montreal Street, Victoria

TF 800-663-7667

reservations@laurelpoint.com www.laurelpoint.com

Downtown Victoria waterfront hotel with ocean views. Rates starting from \$99. Please ask for BCHA rate.

WHISTLER

Mountainside Lodge

4417 Sundial Place, Whistler

T 604-932-4511

mslres@shellvacationsllc.com www.shellvacationshospitality.com

Base of Whistler Mountain, great village location. 25% off rooms, featuring kitchens and gas fireplaces. Use promo code: BCHA

WILLIAMS LAKE

Overlander Hotel

1118 Lakeview Crescent, Williams Lake

reservations@overlanderhotel.com www.overlanderhotel.com

TF 800-663-6898

\$67 + tax Single/Double \$10 for additional person. Valid until Sept. 15, excluding Stampede weekend. Easy to locate, intersection of Hwy. 97 North & South.



British Columbia Hotel Association

Following is a list of BCHA (hotel) member benefits and programs:

Hospitality Insurance Program (HIP)
TotalGuard Employee Benefits Program
Natural Gas Program
Telecom Program
Student Direct Work Experience Program
Save with Staples Advantage
Fuel Savings
Savings from Coca Cola
Credit Card Discounts
Discounts with RONA
BCHA Members Only Site
Special Accommodation Rates
Marketplace Listings
BCHA Associate Directory & Hotel Directory
Member Documents
Member Only News
@bchotelassoc on Twitter
BC Hospitality Industry Conference & Exposition
InnFocus Magazine
InnTouch eNewsletter

British Columbia Hotel Association

200-948 Howe Street, Vancouver, BC V6Z 1N9

T 604-681-7164 1-800-663-3153

F 604-681-7649 1-866-220-2032

www.bchotelassociation.com

The BCHA Buyers' Guide is an official publication of the BC Hotel Association and is published annually by EMC Publications.

EMC Publications, 19073 63 Avenue, Surrey BC V3S 8G7
Tel 604-574-4577 Toll Free 1-800-667-0955 Fax 604-574-2196
email: info@emcmarketing.com www.emcmarketing.com
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